

NCOS

Northcoast Orthopedic
Sales LLC.

Capability Statement

 **Exemplary Provider**
Accredited by The Compliance Team.

Core Competencies:

Northcoast Orthopedic Sales is an Ohio family business with years of industry experience which has allowed us to become much more than just a single orthopedic provider, but an entire single sourcing point for all your ordering, billing, and patient needs. We represent a variety of top US and global orthopedic manufacturers granting us the ability to offer the best products at competitive pricing, the flexibility to source any brand our customers prefer, access to the newest technological innovations in orthopedic equipment, and the opportunity for us to fulfill all of our customer's orthopedic needs conveniently from one source. Our ability to consolidating everything makes us unique and means that our customers will only ever need to fill out one order form, receive one invoice, and only have one person to call with any questions or concerns. We are reliable, convenient, and above all dedicated to becoming the best at what we do.



**For all your
Orthopedic Bracing
Needs**

Qualifications:

- Manufacturing neutral - sourcing contract with all major manufacturers
- Nationwide shipping of products
- Private customer service and billing office (Stow, Ohio)
- D.M.E. Preferred In-Network provider for majority of insurances
- Single sourcing point for all orthopedic needs

Credentials:

- Awarded: The Compliance Team's Exemplary Provider Program for our patient focused accreditation philosophy
- 15+ years of industry experience
- HIPAA Certified

What We Do:

- Full-service single sourcing point for all ordering, billing, and patient needs
- Vendor Neutral Sourcing
- Competitive Pricing
- Nationwide shipping of products
- Supply for:
 - State and Federal Agencies (including VA)
 - Doctors/Hospitals
 - Sports Related Injuries
 - Pain Management
 - Physical Therapy
- Billing services for:
 - Workers Comp.
 - Majority of Insurance Providers
 - Medicare & Medicaid
- D.M.E. Preferred In-Network Provider
- Ability to work directly with patients with Dr. Rx

Differentiators:

Here at NCOS we understand that a quality workplace is the starting point for quality performance. That is why we work hard to exceed the needs of our employees and strive to maintain a high trust and enjoyable work environment. As a result, our 5 person team is highly motivated and completely dedicated to providing superior customer service, a stress-free ordering and billing experience, and building a partnership that our customers and vendors can trust. We believe in conducting business with a focus on people and the decisions we make as a company reflect that. Decisions such as finding the best quality products for our patients to help them have a speedy and healthy recovery. Decisions to put extra time and effort into our employees so that they have the knowledge and resources needed to exceed the expectations of our customers; along with the decision to always be devoted and honest with all our customers.

Northcoast Orthopedic Sales, LLC
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